

Message Text

LIMITED OFFICIAL USE

PAGE 01 GENEVA 08969 01 OF 03 131948Z
ACTION STR-07

INFO OCT-01 EA-10 IO-13 ISO-00 AGRE-00 CEA-01 CIAE-00
COME-00 DODE-00 EB-08 FRB-03 H-01 INR-10 INT-05
L-03 LAB-04 NSAE-00 PA-01 CTME-00 AID-05 SS-15
ITC-01 TRSE-00 SP-02 SOE-02 OMB-01 DOE-15 AF-10
ARA-10 EUR-12 NEA-11 OIC-02 STRE-00 NSCE-00
SSO-00 ICAE-00 INRE-00 /153 W
-----043435 132011Z /73

O 131723Z JUN 78
FM USMISSION GENEVA
TO SECSTATE WASHDC IMMEDIATE 0799
INFO AMEMBASSY TOKYO

LIMITED OFFICIAL USE SECTION 01 OF 03 GENEVA 08969

USMTN
ACTION STR PASS ELECTRICALLY
PASS COMMERCE
STR PASS CODEL

E.O.11652:N/A
TAGS: MTN, ETRD, JA
SUBJECT: U.S.-JAPAN INDUSTRIAL TARIFF NEGOTIATIONS

REF: GENEVA 8870

1. REFTEL CONTAINS A BRIEF SUMMARY OF IMPROVEMENTS IN JAPAN'S INDUSTRIAL TARIFF OFFER GIVEN TO U.S. MTN DELEGATION YESTERDAY. WHILE WE HAVE NOT YET COMPLETED A QUANTITATIVE AND QUALITATIVE ANALYSIS OF THE IMPROVEMENTS OFFERED, IT IS CLEAR THAT IT FALLS FAR SHORT OF MEETING BASIC U.S. NEEDS, BOTH IN OVERALL ITEMS AND IN TERMS OF SPECIFIC PRODUCTS.

2. JAPANESE HAVE STATED THAT THE REVISED OFFER REPRESENTS
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THEIR MAXIMUM EFFORT. WHILE WE DO NOT ACCEPT THEIR ASSERTIONS (AND THE PRESENCE OF A MITI NEGOTIATING TEAM IN GENEVA THIS WEEK SUGGESTS THEY DON'T EXPECT US TO ACCEPT IT), IT IS CLEAR THAT CONTINUED EFFORTS TO SECURE ADDITIONAL OFFERS ON THE ENTIRE U.S. REQUEST LIST (424 TARIFF LINES) WOULD AT BEST RESULT IN VERY SLIGHT MARGINAL IMPROVEMENTS ON A BROAD RANGE OF ITEMS,

INCLUDING UNACCEPTABLY SMALL IMPROVEMENTS ON MANY HIGH PRIORITY ITEMS.

3. THE MORE PRODUCTIVE COURSE WOULD BE TO CONCENTRATE OUR EFFORTS ON HIGH PRIORITY ITEMS. WE RECOMMEND WE BE AUTHORIZED TO TELL THE JAPANESE THAT OUR FULL REQUEST STANDS, BUT THAT WE ALSO PRESENT THEM WITH A LIST OF SELECTED ITEMS OF PARTICULAR IMPORTANCE FOR WHICH SATISFACTORY IMPROVEMENT HAS NOT YET BEEN OFFERED. WE WOULD ASK THEM TO MAKE RENEWED EFFORTS TO IMPROVE THEIR OFFERS ON LISTED PRODUCTS, WHILE KEEPING IN MIND THAT WE HAVE NOT ACCEPTED THE REVISED OFFER ON ALL OTHER PRODUCTS AS BEING SATISFACTORY.

4. WE HAVE PREPARED A LIST IN PARAGRAPH 5 BELOW WHICH WE SUGGEST BE PRESENTED TO THE JAPANESE THIS WEEK IN GENEVA IN ORDER THAT IT CAN BE TRANSMITTED TO TOKYO BEFORE AMBASSADOR STRAUSS MEETS WITH USHIBA ON JUNE 19. ITEMS WERE SELECTED FOR THE LIST BASED ON PRELIMINARY ANALYSIS OF JAPAN'S REVISED OFFER COUPLED WITH OUR UNDERSTANDING OF THE PRIORITIES OF U.S. INDUSTRY GAINED FROM RECENT ISAC VISITS, SECTOR POLICY PAPERS, AND INPUT FROM STEVE ARLINGHAUS FROM COMMERCE, WHO IS IN GENEVA THIS WEEK.

5. SUGGESTED REVISED REQUEST LIST:
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- REVISED REQUEST LIST		-----DUTIES-----		
TARIFF	NUMBER	SHORT DESC.	APPLIED 1ST OFFER	2ND OFFER
1.	2904 152	ALCOHOLS	8.0 7.0	5.6
2.	2927 100	ACRYLONITRILE	8.0 8.0	6.4
3.	3503 112	GELATINS	20.0 20.0	20.0
4.	3702 111	COLOR CINE FILM	11.0 16.0	8.0
	3702 112		11.0 16.0	8.0
	3702 113		11.0 12.0	8.0
	3702 114		11.0 12.0	8.0
	3702 115		11.0 12.0	8.0
	3702 116		11.0 12.0	8.0
	3702 117		11.0 12.0	8.0
	3702 119		11.0 12.0	8.0
5.	3702 221	COLOR ROLL FILM	11.0 16.0	8.0
	3702 222			
	3702 223			

3702 224
3702 225
3702 229

6. 3703 100 COLOR PHOTO PAPER 10.0 16.0 8.0

7. 3901 249 RESINS 8.0 7.0 5.6

8. 3902 210 POLYETHYLENE 13.6 10.6 8.5

9. 3902 239 POLYSTYRENE 14.0 14.0 11.2

10. 3902 260 POLYPROPYLENE 14.7 11.8 9.4

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ACTION STR-07

INFO OCT-01 EA-10 IO-13 ISO-00 AGRE-00 CEA-01 CIAE-00
COME-00 DODE-00 EB-08 FRB-03 H-01 INR-10 INT-05
L-03 LAB-04 NSAE-00 PA-01 CTME-00 AID-05 SS-15
ITC-01 TRSE-00 SP-02 SOE-02 OMB-01 DOE-15 AF-10
ARA-10 EUR-12 NEA-11 OIC-02 STRE-00 NSCE-00
SSO-00 ICAE-00 INRE-00 /153 W
-----042879 132011Z /73

O 131723Z JUN 78

FM USMISSION GENEVA

TO SECSTATE WASHDC IMMEDIATE 0800

INFO AMEMBASSY TOKYO

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USMTN

ACTION STR PASS ELECTRICALLY

PASS COMMERCE

STR PASS CODEL

11. 4102 120 LEATHER 20.0 20.0 20.0

12. 4102 290 LEATHER 15.0 15.0 15.0

13. 4801 310 KRAFT LINER 12.0 12.0 12.0

14. 4801 390 PAPER, NES 12.0 12.0 12.0

15. 4801 410 KRAFT LINER 8.0 8.0 8.0

16. 4101 420 KRAFT PAPER 8.0 8.0 8.0

TARIFF -----DUTIES-----

NUMBER SHORT DESC. APPLIED 1ST OFFER 2ND OFFER

17. 4801 491 WHITE BOARD 8.0 8.0 8.0

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18. 4807 800 ADHESIVE PAPER 6.0 5.8 4.9

- BOTH LINES

19. 6402 120 FOOTWEAR 27.0 27.0 27.0

20. 6402 191 FOOTWEAR 27.0 27.0 27.0

21. 7332 111 BOLTS AND NUTS 6.0 4.9 4.9

7332 112 6.0 4.9 4.9

7332 113 6.0 4.9 4.9

7332 020 SCREWS 6.0 4.9 4.9

22. 7402 100 ALLOY OF BERYLLIUM 12.0 7.2 6.5

- COPPER

23. 7404 310 PLATES, ETC., OF 16.0 8.2 7.5

- BERYLLIUM COPPER

24. 7405 100 FOIL OF BERYLLIUM 16.0 8.2 7.5

- COPPER

25. 7405 210 UNALLOYED COPPER 12.0 7.2 6.5

- FOIL

26. 7601 112 UNWROUGHT ALUMINUM 9.0 9.0 9.0

27. 7601 120 UNWROUGHT ALUMINUM 9.0 9.0 9.0

- ALLOY

28. 7603 092 PLATES, ETC., 14.4 14.4 11.5

- ALUMINUM ALLOY

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29. 8301 100 LOCKS 16.0 8.2 7.5

30. 8408 111 AIRCRAFT ENGINES 12.0 12.0 7.2

8408 111 12.0 7.2 6.5

8408 112 12.0 12.0 7.2

8408 112 12.0 7.2 6.5

8408 119 12.0 12.0 7.2

8408 119 12.0 7.2 6.5

TARIFF -----DUTIES-----

NUMBER SHORT DESC. APPLIED 1ST OFFER 2ND OFFER

31. 8408 210 PARTS OF AIRCRAFT

- ENGINES 12.0 12.0 7.2

32. 8419 230 MACHINERY 6.0 4.9 4.9

8419 240 MACHINERY 6.0 4.9 4.9

8419 250 MACHINERY 6.0 4.9 4.9

8419 260 PARTS 6.0 4.9 4.9

33. 8445 141 MACHINERY 5.2 4.2 4.2

34. 8445 145 GEAR CUTTING

- MACHINERY 5.2 4.2 4.2

35. 8445 182 GEAR FINISHING

- MACHINERY 5.2 4.2 4.2

36. 8452 111 COMPUTERS, CAL-

- CULATOR 10.5 8.9 7.2

8452 112

8452 119

37. 8453 111 AUTOMATIC

- PROCESSING UNITS 10.5 8.9 7.2

8453 112

8453 119

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38. 8453 121 PERIPHERALS 17.5 13.8 10.0

8453 122

8453 129

8453 191

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ACTION STR-07

INFO OCT-01 EA-10 IO-13 ISO-00 AGRE-00 CEA-01 CIAE-00
COME-00 DODE-00 EB-08 FRB-03 H-01 INR-10 INT-05
L-03 LAB-04 NSAE-00 PA-01 CTME-00 AID-05 SS-15
ITC-01 TRSE-00 SP-02 SOE-02 OMB-01 DOE-15 AF-10
ARA-10 EUR-12 NEA-11 OIC-02 STRE-00 NSCE-00
SSO-00 ICAE-00 INRE-00 /153 W
-----042888 132012Z /73

O 131723Z JUN 78
FM USMISSION GENEVA
TO SECSTATE WASHDC IMMEDIATE 0801
INFO AMEMBASSY TOKYO

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USMTN
ACTION STR PASS ELECTRICALLY
PASS COMMERCE
STR PASS CODEL

8453 192
8453 193
8453 194
8453 195
8453 196
8453 199

39. 8453 290 READERS 6.0 4.9 4.9

40. 8455 221 PARTS OF COMPUTERS 12.0 8.9 7.2
TARIFF -----DUTIES-----
NUMBER SHORT DESC. APPLIED 1ST OFFER 2ND OFFER

41. 8514 110 AUDIO EQUIPMENT 6.0 4.9 4.2
8514 130

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8514 140
8514 150
8514 200

42. 8515 411 RADIO FOR AIRCRAFT 16.0 8.2 7.5
8515 412
8515 413
8515 414
8515 415

43. 8521 212 INTEGRATED CIRCUITS
- UNCASD 8.0 5.8 5.1
8521 219 SEMICONDUCTORS 8.0 5.8 5.1
8521 291 GERMANIUM DIODES 6.0 6.0 4.2
8521 292 SILICON DIODES 6.0 6.0 4.2
8521 297 DIGITAL INTEGRATED
- CIRCUITS 12.0 7.2 7.2
8521 298 INTEGRATED CIRCUITS 12.0 7.2 7.2
8521 299 SEMICONDUCTORS 12.0 7.2 6.5

44. 8522 911 SIGNAL GENERATORS 6.0 4.2 4.2

45. 8802 0101# AIRCRAFT 6.0 5.8 5.1
8802 0101# AIRCRAFT 6.0 8.0 5.8
8802 0102# AIRCRAFT 12.0 7.2 6.5
8802 0102# AIRCRAFT 12.0 12.0 7.2
8802 02# HELICOPTORS 12.0 7.2 6.5
8802 02# HELICOPTORS 12.0 12.0 7.2

TARIFF NUMBER FROM JAPANESE OFFER.

46. 8803 091 PARTS FOR AIRPLANES 12.0 7.5 6.5

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6. ACTION REQUESTED: (A) GENERAL U.S. REACTION FOR
MCDONALD/SAWAKI BILATERAL ON WEDNESDAY P.M. JUNE 14;
(B) AUTHORIZATION TO PROCEED AS RECOMMENDED ABOVE IN
TARIFF SESSIONS WITH JAPANESE SET FOR THURSDAY AFTERNOON,
JUNE 15 (ALL GENEVA TIMES).

7. FOR COMMERCE: DELEGATION WILL REQUIRE PRESENCE OF
ARLINGHAUS IN GENEVA FOR REMAINDER OF WEEK. HIS TRAVEL
ORDERS NEED AMENDMENT TO COVER THIS PERIOD AND HE NEEDS
AUTHORIZATION TO DRAW ADDITIONAL ADVANCE. MCDONALD

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: INDUSTRY, TARIFF NEGOTIATIONS
Control Number: n/a
Copy: SINGLE
Draft Date: 13 jun 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 20 Mar 2014
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978GENEVA08969
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780247-0379
Format: TEL
From: GENEVA USMTN
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780666/aaaacfaq.tel
Line Count: 381
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 9266498a-c288-dd11-92da-001cc4696bcc
Office: ACTION STR
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 7
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: 78 GENEVA 8870
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 05 may 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2378223
Secure: OPEN
Status: NATIVE
Subject: U.S.-JAPAN INDUSTRIAL TARIFF NEGOTIATIONS
TAGS: ETRD, JA, US, MTN
To: STATE
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/9266498a-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014